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# Know your customers like you know your friends.

# PeopleCore: Tap into the Most Predictive Marketing Audiences

As the first data company to consistently blend cognitive psychology with data science, AnalyticsIQ is known for delivering clients innovative, cutting edge and predictive audiences they can't find anywhere else.

Truly knowing today's consumers requires innovative, predictive audiences that gives you insight into future actions, psychological motivations, and inner decision-drivers. Although traditional demographic and behavioral audiences are an important piece of the puzzle our data provides, getting into the psyche of consumers can help you connect with them like never before. With PeopleCore, you now have the ability know your customers like you know your friends.



Individual Scale 264+ million people with offline PII + online identifiers



Household Coverage 127+ million households linked to detailed insights



Predictive Audiences Over 2000+ high-quality & unique audiences available

# The Partner You Need to Move Data-Driven Strategies Forward.

Did you know that AnalyticsIQ was the first data company to employ a full-time cognitive psychologist? That's how committed we are to delivering unique audiences that makes an incredible impact and can help answer your toughest business questions.

Today, our team of data scientists, analysts, and psychologists develop dozens of new data elements each quarter that reflect rapidly shifting behaviors, trends, and economics.

For example, as new channels and technologies such as TikTok and AI evolve, we are able quickly create data predicting modern consumer behaviors. These audience insights help brands quickly respond and capitalize everchanging consumer trends.

That means in addition to our standard PeopleCore offering, we work with clients to create custom audiences aimed at answering their biggest challenges. Our cognitive psychological research can turn into your proprietary insights in record time.



# The Data Leading Brands & Media Companies Trust

Our PeopleCore audiences go deep into the hearts and minds on consumers, helping you know more about your customers than ever before. Companies across verticals – especially digital advertisers and data science teams – turn to this data for rich analytics, audience development, and omni-channel targeting. Here's a high-level look at our 2000+ attributes.

### THE WHO

### Demographics & Finance

Our demographic, financial and affluence audiences serve as the accurate, important building blocks in painting a complete audience picture.

### THE WHAT

Lifestyles & Behavior

Understand the habits, hobbies, preferences, health and wellness actions and even past purchases of key consumers.

# THE WHY

Predictors & Motivators

Unlike any other data you've used, we accurately predict spend across categories, in-market timing & psychological drivers.

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# **PeopleCore** The most comprehensive view of consumers

### Channel

WANDRS -Social Network Activity, Marketing Channel Preference, Podcasts, TV Viewership

### **Charitable Contributors**

Giving Ability, Motivations, Causes, Donor Channel Preference

### **Health & Wellness**

Diet, Exercise, BMI, Sleep, SDoH, Wellness Score, Lifecycle Personas, Medical Utilization

### Interest

Auto, Cooking, Cosmetics, Electronics, Exercise, Food, Home Improvement, Movies, Music, Sports, Reading, Travel, Video Games

### Past Purchases

Apparel, Books, Technology, Health & Beauty, Home Goods, Ride Share Services

PREDICTORS

### Demographics

Age, Gender, Marital Status, Children, Ethnicity, Education, Occupation, Politics

### Finance

Income, Discretionary Spend, Debt, Investor Type, Investable Taxable Assets, Net Worth, Credit Cards

### **Fair Lending Friendly Audiences**

Income, Discretionary Spend, Liquid Assets, Net Worth, Credit Cards, Mortgages & Loans, **Bank Preferences** 

### **Housing Attributes**

Purchase Data, Home Value, Dwelling Specs, Mortgage Information

### Employment

Small Business Owners, Profession, Students

### Symphony Segmentation

Lifestyle segmentation, 10 overarching groups, 90 underlying types

# PEOPLE

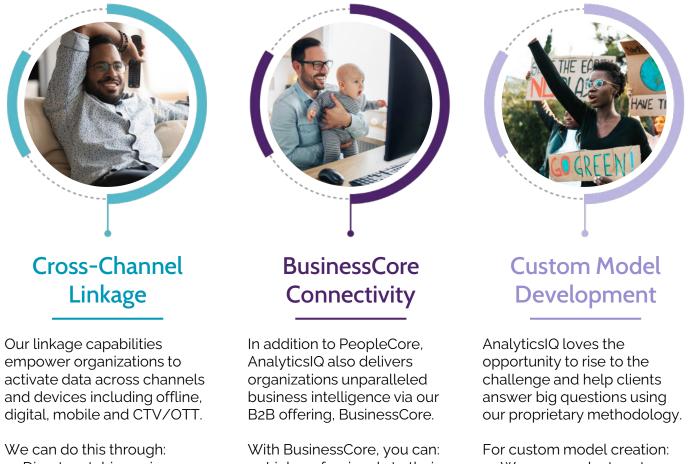
**PeopleCore** 

**Database** 

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# We Speak Geek<sup>™</sup>.

At AnalyticsIQ, both digital marketers and data scientists love and rely on our data. Our data make it easy for marketing teams to quickly identify and target the most relevant audiences. For data teams that are digging in, we deliver attributes at a granular, yet easily segment-able level, providing them the ultimate power to splice, dice and build models on their terms. What are a few other ways that our approach to data stands out? Check it out.



- Direct matching using our own identity graph linkage data including name/postal address, HEMs, MAIDs & **IP** address
- Onboarding through industry partners like LiveRamp & Neustar
- Link professionals to their personal profiles on PeopleCore for B2B2C
- insights and learnings • Understand the motivations & preferences of people as professionals

- We can conduct custom consumer research driven by our cognitive psychological approach
- Develop predictive, validated models for you to use across channels

# Let's talk.

Are you ready to start using sophisticated data to grow your business? Our flexible approach makes it easy. Whether you are looking to test, build custom audiences, target prospects across channels, or measure your results, AnalyticsIQ can be your partner. Contact us today at sales@analyticsiq.com.

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