# ที่ที่ Analytics Q



Fuel personalized experiences by understanding *who* individuals are, *what* they do, and - most importantly - the *why* driving their decisions.

# Know your customers like you know your friends.

In today's world, "marketing" is synonymous with "data". And regardless of whether you're a B2C or B2B marketer, you need more than a hashtag if you want to grow your business. You need data and insights to help you improve your targeting and analytics, personalize your outreach, and ultimately acquire more customers.

That's where AnalyticsIQ comes in. As the first data company to blend best practices in cognitive psychology and data science in the creation of marketing data, our comprehensive and proprietary datasets, PeopleCore and BusinessCore, provide a holistic view into the hearts and minds of individuals - both at home as consumers and at work as professionals.

We help marketers and data scientists understand **who** people are - like their age, gender, and

professional role - and **what** people do - like their interests, the products they've purchased recently, and the marketing channels they prefer. But the thing that sets our data apart and empowers you to stand out from your competition is our ability to truly understand **how** and **why** people make the decisions they make. Fortune 500 brands, marketers, and data scientists rely on our data because they want to deepen their connection with their customers and prospects.



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### **PeopleCore** Database:

The most accurate, comprehensive view of consumers



Cosmetics, Electronics, Exercise, Food, Home Improvement, Movies, Music, Sports, Reading, Travel, Video Games

### **PurchaserIQ**

Apparel, Books, Technology, Health & Beauty, Home Goods, Ride Share Services

PREDICTORS

### DemolQ

Age, Gender, Marital Status, Children, Ethnicity, Education, Occupation, Politics

#### **FinancelQ**

Income, Discretionary Spend, Debt, Investor Type, Investable Taxable Assets, Net Worth, Credit Cards, RegB Friendly

### GeoCreditIQ

Focus Score, Ability to Pay, Open Trades inlcuding Auto, Retail, Bank, Student Loans

### HousingIQ

Purchase Data, Home Value, Dwelling Specs, Mortgage Information

#### JobsIQ

Small Business Owners, Profession, Students

#### **Symphony Segmentation**

Lifestyle segmentation, 10 overarching groups, 90 underlying types

## PEOPLE

PeopleCore Database

## ChannellQ Social Network Activity,

WAR NORS Marketing Channel Preference, Podcasts, TV Viewership

### CharityIQ

Giving Ability, Motivations, Causes, Donor Channel Preference

### HealthIQ

Diet, Exercise, BMI, Sleep, SDoH, Wellness Score, Lifecycle Personas, Medical Utilization

# ้เข้เปิAnalyticsIQ

## BusinessCore Database: Businesses don't make decisions. People do.

AnalyticsIQ's BusinessCore data provides the deeper, holistic view of businesses and professionals that B2B marketers desire. Our BusinessCore data:

- Delivers essential data attributes on over 23 million business and 101.5 million professionals
- Accurately links professionals to their personals profiles on our PeopleCore consumer database
- Leverages cognitive psychology to predict content preferences and communication styles

# **Business**

Business Name • Address • Employees

Annual Revenue • SIC Code

## ៉ាំរាំ AnalyticsIQ

## **B2B2C** Linkgage

Name • Address • Email • MAIDs • IP Address

# Professional

Name • Title • Role • Contact Preference • Messaging Preference • Purchase Drivers



# Individual

Name • Home Address • Demographics • Finances • Behaviors • Motivations



# How we engineer our data to energize your marketing & analytics.

More data will be created this year than the previous 5,000 combined. But more isn't always better. Instead, the AnalyticsIQ team, is focused on providing B2B and B2C marketers with the **highest quality** data best suited for their mission.

With over 100 years of collective data and analytic experience, our team takes a scientific approach to creating our PeopleCore and BusinessCore data. We carefully aggregate, cleanse, and link data from a variety of sources and methodically build and validate a fresh, accurate, and complete portrait of an individual.

### A trusted partner.

Here is just a sample of the partners and platforms that trust AnalyticsIQ and our data.



# Capture people's attention in the moments that matter.

Modern individuals demand modern data solutions. Today, we have information at our fingertips, entertainment is a swipe away, and the lines between work and home continue to blur. Even if attention spans seem shorter than ever, it is possible to cut through the clutter. AnalyticsIQ data can help you target the right people across the channels and devices that matter most to them. Our data empowers data scientists to build better models and allows marketers to tailor messaging and creative for an individualized experience that turns prospects into customers.

Leverage our data for targeted marketing across direct mail, email, online, mobile, and even addressable television.



## We speak geek<sup>™</sup>!

Are you ready to start using sophisticated data to grow your business? Our flexible approach makes it easy. Whether you are looking to test, build custom models, understand your current customers, or target prospects across channels, AnalyticsIQ can be your partner.

Contact us today at sales@analytics-iq.com.